PROFESSIONAL INSERTION

CPS2 Master's Programme

Pierre MARET

2024-25

AGENDA

- The different options after the master's degree
 - Some knowledge about work positions
- Prepare for applications
- Keep your job
- Change your job

AFTER THE MASTER'S DEGREE

- 3 types of continuations (or more)
 - Job in a company
 - PhD work
 - Start a business
 - Others

WHERE TO GO?

- Home country
- France
- Europe
- Other countries

Depends on different factors (professional, personal)

what you would like what you can (law, family, friends, opportunities, language, ...)

Two related or independent choices: Select the country $\leftarrow \rightarrow$ Select a type of job

WORKING CONTRACT

- **Types of contracts**: No term, or Term-limited contract
 - CDI = Contrat à Durée Indéterminée (normal case)
 CDD = Contrat à Durée Déterminée
 - In both cases: you can leave the job!
- Collective agreement: Gives a general frame for the job positions. The list of rules that apply in the field (example: duration of probationary period, scale of positions and salaries, notice period before leaving, etc.)

Example in France: Syntec https://www.syntec.fr in the field Design departments, Engineering, Consulting. Contracts refer to it.

COMMENTS

- Make experiences but **not too much experiences**: keep a job at least 2 years (if no serious problems). Otherwise, people think you make bad choices, you are not stable. They become suspicious.
- Find a balance for your **personal life**. No slavery, and no self sacrifice!
- Find a balance between the (high) salary and the **pressure** you can support.

SALARY

France

- Brut salary = Net salary + Medical insurance + Various employee's social contributions (some mandatory, some optional/recommended)
- Paid by the employer = Brut salary + Various employer's social contributions (mandatory)
- Taxes = % of brut salary. Paid every month. Ratio: 6% (beginner), 10%, etc.
- Simulator: https://entreprise.pole-emploi.fr/cout-salarie/
- Ex: Brut Salary 2.600€ → Net: 2,036€, Tax: 87€, Cost for the company: 3,413€

WHAT IS A RIGHT SALARY, AND WHAT ELSE THAN MONEY?

Salary depends on many factors, including you! It is a negotiation and a balance.

France

Minimum salary 2024 (no qualification): 21,203€

- (yearly brut salary, full time job)
- Computer scientist, early stage: 30,000€ (or from 25 to 35)
- Computer scientist, with experience: 45,000€ and more
- Higher in Paris and South-East (life is more expensive)

Difficulty to compare between countries: medical insurance included or not, and exact coverage, level of taxes, quality of public equipment (such as schools, hospitals), type of society, etc. <u>Salary simulator for France</u>

Many other aspects are important: interest in your tasks, enterprise spirit, recognition, what you learn, what your next job could be, transport time, housing price, bonus (on results?), etc.

PERSONALITY TESTS

Think deeply about What kind of personality you are? What you want to go for?

Make several "personality tests" (it is not hurting, and it is just for you ©). Different tests emphasize different aspects. Repeat these tests later in your life. Everyone evolves with time!

Example of a test: Evaluate 21 values from 1 to 6

 Leadership 	8. Help the others	15. Simplicity
2. Esthetics	9. In a nice physical setting	16.Traveling
3. Tangible benefits	10. Collaboration	17. Action in the society
4. Diversity	II. Independence	18. Possibility to isolate
5. Security of employment	12. Free time	19. Physical exercise
6. Intellectual stimulation	13.Technicity	20. Expression
7. Notoriety	14. In touch with the large public	21. Self-actualization

VISA ISSUES (NON-EUROPEAN CITIZENS)

In the **academic field** (PhD, Start up): relatively easy through the institution (your university)

As an **employee** in a company (in France)

- Just after (I year) the master's degree: kind of "fast track", through the employer. Min salary is 2,650€/m.
- Later: longer track. (The employer must prove that it has tried to fill the position without success, and pays a fee for work authorization).
- "Passeport Talent": special procedure to attract "talented" people. Minimum salary is high (4,486€/m), 4-year visa.

WHERE TO SEARCH FOR A POSITION

Official sites for publication of positions (French governmental organisation)

France travail : https://www.francetravail.fr

APEC : https://www.apec.fr

Commercial sites

Linked in, Indeed, Glassdoor, Welcome to the Jungle, etc.

Mailing lists (more for academia: scientific societies, but also used by companies)

- French: EGC, MADICS, BULL-I3...
- International: IEEE, ACM, SIGMOD, DBWORLD...

IF YOU TAKE A JOB IN A COMPANY

- You are paid to reproduce what you can already do (engineering)
- Evolution: You can learn more, and be paid for that too
- Salary is discussed each year, based on experience and results (time to do the tasks, quality of work)
- Career management:
 - Will you stay in your field of studies? (if you like it enough).
 - If you leave your "topic", justify why. And difficulty to come back from the previous topic.

IF YOU GO FOR A PHD THESIS

- In relation with a research lab, and possibly with a company
- Short term contract (CDD, 3 years)
 - * Paid by a government, or a project (regional, national, European), or a company
- The PhD work. A full time job?
 - France: Yes (+some teaching is possible)
 - Others: Depends. May require another job (research assistant, or out of the university)
- CIFRE schema in France: PhD work as an employee of a company, and researcher in a lab

IF YOU WISH TO CREATE A BUSINESS

- Can start from M2 internship (master thesis)
- Requires a good idea, energy, proactivity
- Well supported by the academia (office, help, funds). Ask for support.
- Doesn't make you rich now! Maybe later!

MAKE A CV

- Look at examples of CVs.
- Imagine a person reading 20 CVs. Take this pain into account when making it!
- Find a balance between what you want to be, and the proposed job
- Adapt to the job offer
 Example: Give descriptions of projects you have carried out (and related to the job). This is nice for the coming interviews.
- Be proud of nice things you did (even not related). Give proofs: your github repo, your reports (on line), your videos. Make things that make you nice and different.
- **Soft skills** are SO IMPORTANT! Capability to work in team, to be on time, to listen and to think, to speak foreign languages, etc.

KEEP YOUR JOB

- You are not supposed to work as a hero, but you should do things rightly and fairly
- Don't just go along with the movement of things, waiting for ... for what?
 Think for now, not for the undefined future. Your future is build from what you do and what you are now.
- One can always improve or require some help on technical skills. But soft skills can hardly be taught. Be aware of their importance: social relations, empathy, every day's mood
- If you have to complain, make it with tact and with reasons
- You are an actor: you can expect kindness, professional interest, good relations from the enterprise. You can also bring these kinds of things to the company.

CHANGE YOUR JOB

- Don't criticize you previous job. If you have to criticize, make it with tact and with reasons
- Give good reasons, explain for your change
- Update your CV accordingly
- Take your time and think twice (who you are, etc.)